**ZBB Board Meeting Minutes**

**Monday, October 19, 2020**

**6:30 p.m.**

**Those in attendance: Becca King, Jeff King, Ellen Bailey, Tracy Coussens, Tom Landrum, Mark Enerson, Stuart Carter, and Nicole Quinn.**

**Members at Large: Nikki McKnight, Susie McKenna**

* Approval of September Meeting Minutes - Mark made a motion to approve the minutes with the changes suggested from Ellen’s email and Mark’s email. Tracy seconded and the motion passed.
* ZBB By Laws Amendments – Tracy made a motion to approve – ??? not sure who seconded but the motion passed.
* Reports
	+ **President - Ellen Bailey** – mattress sale – Jeff provided flyers – students need to hand them out. Ellen will ask them to put it out on the Century 21 sign. Tom started the Butter Braid Sale today. Forms are due on November 11. Will Tom need help? Time consuming entering the number of butter braids sold. Will also need help when they are delivered. The kids get $5 for every item sold into their accounts. 3 Dine to Donates coming up. We do not know what we made from the Amore Dine to Donate in September or the Rush on Main on September 16. We are still working on getting a check from Panda Express that was on March 4, and one from City BarBQ – should be here soon. Susan Nickel wants to know if there are any Hospitality needs for the virtual Holiday Concert. If so, please just let her know. We are still recruiting for a Treasurer. Malinda declined the Treasurer position. We should also have someone for Mark’s position.
	+ **Vice President - Tracy Coussens** – we sent in the order for Letter Jackets. They should be in soon. She has the awards for the kids too, she will separate and give to Tom to hand out during class. Spirit wear went really well. Had a few issues but overall was very successful.
	+ **Secretary - Becca King** – nothing to report
	+ **Treasurer - Steve Wilkie and Stuart Carter**
		- * Discussion of Winter Budget – Jeff King led the discussion. IPA and ISHCGA will be doing “real” contests. WGI will be virtual. It will cost us about $125 for an entry fee that we will pay so that we can submit a video to be judged. Guard starts next week. Brayton is saying about 13 and Orion thinks he will be in the mid 40s. Mark asked about the staff salary and the continuation through next year. It will still be the same amount of time worked, so salaries will remain the same. Ellen wants to know if the Board is ok with $600? Ellen made a motion to set fees at $600 for both groups. Mark seconded and the motion passed. The Winter Budget is set.
			* **Stuart** – sent out statements to those that still owed money. He got good responses. The statements only went out to those that owed money. He is trying to update the method he uses and update the statements that go out. He would like to have the statements go out to everyone if they owe or not. He will continue to work on that.
	+ **Fundraising – Mark Enerson and Nicole Quinn** – partner with Play On Zionsville group**.** There was a miscommunication. They had no deal (no in kind donation) with Current. Mark was trying to get the Mattress sale in the Current. Trying to get some advertising for the Current and the Lebanon Reporter. Will spend the money for advertising IF we need too. We discussed the Dine to Donate times that are coming up under Ellen’s report.
	+ **Hospitality - Susan Nickel** - Ellen asked Susan’s question earlier.
	+ **Program Coordinator - Jeff King** – our Winter Guard Show is March 6th. Winter Showcase will be March 26th. He has calendars from Brayton and Orion. He will turn all of this over to Matt Walter this week. Will send the calendars to Ellen once he is done.
	+ **Director Report - Tom Landrum** – thank you to Tracy for all of your work on Spirit Wear. Has a $100 check for the Power Hour. He did receive an iPad from the school. Marching Band received a gold rating. With distinction in music and visual. Band concert worked out really well at the football field. It was a bit cold, but he was able to have the concert. There is a new ticketing company and now Tom will get all of the ticket money instead of losing a percentage. The percentage has been passed on to the purchaser of the ticket. Holiday Concert will be virtual. Butter Braids started today. Pep Band – Varsity Boys and Varsity Girls – Matt Walter and Greg Schellhase talked with Tom about having a Pep band for the games but will be limited to the number of students that can be there. Tom will figure out a way to have a Pep Band at the games.

**Next Meetings (tentative): November 16, January 11, February 8, March 8, April 12, May 10**

**Respectfully submitted by: Becca King**

**Upcoming Events:**

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| 10/19 Butter Braid Sale begins | 11/18 DTD |
| 10/21 DTD Panda Express | 12/11 Virtual Holiday Concert |
| 11/4 DTD City BarBQue |  |
| 11/8 Mattress Sale |  |