**Zionsville Band Boosters Meeting**

**June 12, 2023, at 6:30 pm**

**Greek’s Pizzeria Party Room**

**Attendees:** Lori Byrum, Mindi Ferraro, Marni Skok, Jared Skok, Denae Barnett, Nikki McKnight, Randy Couchman, Michael Rennaker, Tom Landrum, Ellen Bailey, Kim Daugherty, Kristen Kunttu, Tracy Coussens, Courtney Buckles, Susie McKenna, Tracy James, Sherry Rottmann, Jeff King, David Harting

Meeting was called to order at 6:34 pm by Nikki McKnight.

**Approval of the Minutes**

Motion for approval of May minutes by Denae Barnett, second by Tracy James.

**Guest Speaker, Lori Byrum – Play On Zionsville**

* Lori Byrum – Play On Zionsville (on POZ board with Ann Pagano & Dave Danner)
  + - Was on ZBOP board in 2004
    - Oversee, administer, & fundraise for musical instrument endowment to purchase instruments for high school ($35k or more to band)
    - $700 overhead expenses per year – would like help from ZBB and ZOINC
    - Funds are split between band and orchestra based on number of students in band and orchestra (currently 60/40)
    - Per Susie, 4 sponsors through POZ grandfathered in and could use that money (approx. $400)
    - Could use Dine to Donates as well for extra funds
    - Revisit this after Lori meets with ZOINC

**President’s Report, N. McKnight**

* + Schedule Roger for pictures – Nikki will reach out next week, pictures need to occur as soon as possible for senior banners – coordinate with Tom for timing
  + Street dance cleanup – Tracy Coussens will reach out

**Vice President Report, D. Barnett**

* Nothing to report

**Secretary Report, M. Ferraro**

* Nothing to report

**Student Accounts, M. Skok**

* Invoices sent out for payment plans
* $37,200 sent out, $7,275 received
* $3400 still open from last year

**Treasurer’s Report, R. Couchman**

* $13,415 capital equipment
* $57,513 general savings
* $24,105 marching band uniforms
* $24,495 rainy day
* $54,587 checking
* $174,117 total

**Fundraising Report, S. McKenna**

* $250, $500, $1000, $2000 levels for sponsors.
  + Jared Skok had recommended raising the levels.
  + Randy suggested grandfathering in old sponsor levels.
  + Consensus is to keep levels the same for this year but possibly add an invitational specific perk for top level next year
* Butter Braids & Crew Car Wash – student accounts
* Jared Skok will head up fundraising at Lucas Oil
* Power Hour
  + Not interested in trash bags this year from Carly because she charges 30% back
  + Calendar sponsorship – each day worth the amount of the date number
  + Online platform for donations – SnapMobile (worked with softball and orchestra).
    - No cost to us, 80% profit to us. Way to automate Power Hour. Runs for 28 days. Direct deposit every week.
    - Students provide emails during Power Hour and email addresses will be saved over the years. They send out 4 emails.
    - Report provided to us about people contacted
      * $25 Starbucks gift card award to student sending the most
    - Automatically sends a tax receipt at 100%
  + Promotional items
    - Car flags - Z with eagle

1 sided $7.60 each, sell for $15-18 (1 for $15, 2 for $25)

* + - Stadium blankets – Zionsville Eagles with eagle

$14.98 each to produce, possibly sell for $30

**Hospitality, K. Daugherty / K. Kunttu**

* Possibly bring back dads’ grill out meal
* Looking at meals to gauge interest for band camp

**Uniforms, D. Barnett**

* Uniforms going through dry cleaners
* Fitting freshmen on Wednesday, June 14, at 3 pm. Volunteers already planned for that day.

**Past President, T. Coussens**

* Spirit wear & shirts – student contest for artwork – black background, schedule & top sponsors on back
  + Tracy will give a deadline for Tom for artwork to be received
  + Yard signs at the same time through Indy ProGraphics – Denae

**Director’s Report, T. Landrum**

* Met with Marcus Hendry about prop building – working on design prototype – digitally printed backdrop
* Band camp picnic dinner – Susie provide the Power Hour info
* School busses approved to go to DCI at Ball State on June 30
* School board meeting discussing Disney and Kings Island trips
* 1/12-1/16/2024 Disney trip – cost meeting on Thursday, June 16
  + Teamwork workshop available and we are waitlisted for it
  + No color guard workshop because we are not at number of students needed

**Program Coordinator, J. King**

* Winter Guard date should be in next week or so
* Marching band contests – has dates for the next 4 years
* Mattress sale Nov. 12
* 30 people to volunteer at DCI finals – starting with seniors – 1 school bus

**New Business, M. Rennaker**

* Check for $5k from anonymous donor – equipment proposal
* Michael Rennaker would like to buy 2 used marimbas from Chops / Veritas that are 4.6 octaves, rosewood bars not synthetic. They are currently in stock in Indianapolis. They are $6k each (price dropped from last month). 4.3 octave ones are currently priced at $5300 each.
* Mindi moved to put the $5000 to capital and use capital for the purchase of both marimbas. Denae seconded. Vote passed.
* Orion sent thanks for the offer to go to WGI in Las Vegas

**Upcoming Events:**

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| --- | --- |
| 6/21 Dine to Donate: El Meson | 6/12 - 6/16 Mini Camp 2 (times vary) |
|  | 6/30 DCI event at Ball State University  (5:30 pm – midnight) |
|  | 7/17 – 7/21 Band Camp Wk 1 (times vary) |
|  | 7/24 – 7/28 Band Camp Wk 2 (times vary) |
|  | 7/28 End of Band Camp “Picnic” (evening) |
|  | 7/29 Kings Island Trip |
|  |  |

**Next meeting dates:**

7/10 at 6:30 pm

8/21 at 6:30 pm

9/18 at 6:30 pm

Meeting adjourned at 8:14 pm.