**Zionsville Band Boosters Meeting**

**March 20, 2023, at 6:30 pm**

**ZCHS Band Room**

**Attendees:** Tracy Coussens, Randy Couchman, Jeff King, Nikki McKnight, Tom Landrum, Mindi Ferraro, Marnie Skok, Jared Skok, Denae Barnett, Susie McKenna, Ellen Bailey, Susan Nickel , Kim Daugherty, David Harting

Meeting was called to order at 6:41 pm by Tracy Coussens.

**Approval of the Minutes**

Motion for approval of amended February minutes by Susan Nickel, second by Randy Couchman.

**President’s Report, T. Coussens**

2023-24 Board Election Schedule – if you know someone who is interested in a position, bring their names forward to Nikki or Tracy.

Openings: Vice President, Members at Large

Jared S. put forward his name for VP

Kristin & Kim are doing Hospitality next year

**Vice President Report, N. McKnight**

* Nikki will bring stickers for guard and percussion to Winter Showcase. Banner for sponsors wlll be out
* Jared suggested a table w/ band booster tablecloth for information pass out, sign up, etc. Descriptions of board positions on the website suggested.
* Chenille awards will be at concert on Mar. 29, guard will be delivered at Winter Showcase
* Suggestion of $1000 line item in budget for scholarship – has not been awarded since 2019. Any student interested must be involved in a band organization – put name in, fees have to be paid, senior going on to secondary education, put name on Google form
	+ Ellen specified that the scholarship was changed to Dave Danner Scholarship in the past.
	+ Decision of two $500 scholarships rather than one made out to the students

**Secretary Report, M. Ferraro**

* 2 misspelled words will be corrected.

**PAC Concessions**

* Neal and Sue will be stepping down in June

**Treasurer’s Report, R. Couchman**

* Ellen is off all accounts after 15-20 hours working with Chase Bank
* 1st round of invoices sent out
* Collected almost $5k of fees yesterday
* Malinda is still working on student accounts

**Fundraising Report, S. McKenna**

* After spring break, we need to start soliciting for sponsors. Jared S. will help solicit new business. Susie M. will stick with current businesses.
* Will need to transition to another person after next year.
* Trash bag sale / power hour – want to do it all in house. Want to do preorder for special order. Car flags option. Can include other band classes to include 100+ more kids.
* Mattress sale
* Dine to Donate is consistent
* Butter Braids online only
* Jared suggested the option of direct donation only as well
* Direct ship option fundraising is a good idea as well
* Car washes brought in approx. $200 in profit so far. Need to request in late July for the November timeframe. 2-3 month prep involved.
* Lucas Oil volunteering – need 10-14 people at every event. Average of $1600 + tips. Keep 100% tips. Need to carpool due to limited parking tags. Students have to be 16+. Some people would need to get a liquor license. Not only for Colts games. Any events are good. Can’t pick the stand, can pick the events. Have to wear all black. Cashless. $20/hr, 8 hr shift. Susie will get a list of dates to compare with our music calendars.

**Hospitality Report, S. Nickel & K. Daugherty**

Winter Guard Invitational

* So much food left over even though they went with closer to 300 people to feed – sent leftovers with Indoor Percussion.
* Indoor Percussion banquet and Guard banquet – do we need to order cakes?
* All expenses have been turned in

**Uniforms, D. Barnett**

Marching band:

* Nothing to report for uniforms at this time
* Susie requested uniform fittings in July for seniors for banners, if possible, and to get Roger scheduled for photos
* Will attempt to start with freshmen fittings during rookie camp
* Indoor Percussion Banquet 4/25 at 7 pm new café – Susan N. will request w/ Candy Hays and copy Denae. Need AV capabilities & microphone.

**Props, A. Tague**

No report

**Past President, E. Bailey**

April 26 registration night 7 pm in old auditorium and band room – Tracy will reserve w/ Candy Hayes

– dates are important to present to the parents

**Program Coordinator, J. King**

Volunteers covered for Showcase

Pictures are at 6:15

**Director’s Report, T. Landrum**

* New audio system is working great for Indoor Percussion now
* Electric bass has arrived and working well
* 2 jazz bands earned gold at ISSMA
* Winter Showcase schedule 3/24
	+ Silver Jazz Band
	+ Zip Cadet
	+ Green Jazz Band
	+ Cadet Guard
	+ Green Jazz Band
	+ HS Winter Guard
	+ Green Jazz Band
	+ HS ZIP
* Will thank sponsors, dine to donate, registration nights, board openings
* Possibility of Oct. 7 invitational but it has to be only Scholastic A bands since it is open class finals date. If we have 7-8 bands, it would go forward.
* Disneyland trip on MLK weekend

**New business, Tracy Coussens**:

**Presentation of 2023-24 budget**

* Current year fees: marching band $850, indoor percussion $950, winter guard $850
* Concert & pep band
	+ Under concert band expenses, no line item for dry cleaning. Need to add $3K line item.
	+ Concert band awards will be closer to $2000 (paddles)
	+ Pep band shirts need to bump to $1k
	+ Don’t need as much for concert dresses
	+ All music for concert & jazz bands come from JW Pepper – at least $3k
	+ Raise fee to $75
* Marching
	+ Marching band banquet should be $500, per Susan
	+ Senior banners and senior night flowers $1000, per Susie
	+ Marching band t-shirts needs to be bumped to $2k
* Fees for 2023-24
	+ Marching band $950
	+ Indoor percussion $1000
	+ Winter Color Guard $950
* Indoor percussion banquet needs to be $250
* Hospitality
	+ Last year we spent $535 for BAHA, and we get income. Susie thinks $1k would be fine.
	+ 8th grade crossover should only be $950. Can move the leftover money to competition money.
	+ $2k is enough for band camp meals
	+ Take out chili supper line item
* Direct sponsor vs sponsor line item on current budget? Question from Jared about difference.
* Question from Susie about staff fees – Tom and Jeff have to discuss this further
* Randy will amend an option of the budget without PAC funds
* Randy is going to get the quick books account set so that parents can log in to see fundraising vs fees paid.

**Upcoming Events:**

|  |  |
| --- | --- |
| 3/21 Jazz Band auditions | 4/12 Dine to Donate: Rush on Main, 4-9 p |
| 3/24 Winter Showcase | 4/15 or 4/22 ISSMA Concert Band contest |
| 4/25 Indoor Percussion Banquet | 4/19 Dine to Donate: El Meson |
|  | 4/28 ISSMA State Qualifying – Wind Ens. |
|  | 5/5 Jazz, Jive and Java |
|  | 5/8 Spring Band Concert – senior night |
|  | 5/17 Dine to Donate: El Meson |

**Next meeting dates:**

4/17

5/15

Meeting adjourned at 9:15 pm.